

**RE-ADVERT POST NO.01-A/2016/17**

UMhlosinga Development Agency SOC Limited (UMDA) is an Economic Development Agency that is wholly owned by uMkhanyakude District Municipality. UMDA's key objective is to generate sustainable economic growth and development, through projects which benefit the local communities and residents of the District. Infrastructure development is key to economic development and in our case includes highly developmental and commercially sustainable projects in sectors such as energy, aviation, tourism, agribusiness, industrialization and urban development. UMDA requires the services of a project finance and fundraising officer to support the organization in origination, development, due diligence, fundraising and implementation of infrastructure financing projects.

**JOB TITLE: PROJECT FINANCE AND FUNDRAISING OFFICER**

**SALARY 400 000.00 (include 13<sup>th</sup> cheque) per annum, PLUS commission, pension fund and medical aid benefits. (Five years contract position)**

**Requirements:**

- Bachelors Degree in Commerce, Finance, Economics, or other quantitative or science degree in a related field.
- Relevant post graduate degree in Business, Finance, Accounting or related field is desirable;
- High level of structuring and credit analysis skills;
- Experience in the construction and modification of project finance models and general fundraising is required
- At least 5-year demonstrable experience undertaking successful project finance, structured finance, other long terms financing or PPP transactions; (a deal sheet should be submitted with the application)
- Experience of risk management in relation to project finance, structured finance, fundraising or cash flow based lending and/or treasury operations are required.

**Job Task**

- Assist in the origination of a pipeline of infrastructure finance projects and screen investment opportunities;
- Undertake and manage the necessary due diligence, financial modeling and risk analysis;
- Facilitate or lead active relationships with commercial lenders and other financial partners in the country and beyond as well as with developers, investors and governments
- Support or lead the internal project packaging process including interface with funders, financiers, sponsors and professionals appointed by UMDA as well as management and the Board.
- Ensure that appropriate documentation is successfully concluded in line with approvals;
- Prepare fundraising proposals in line with the strategy of the organization
- Develop and implement an investment promotion programme for the district

**Key Competencies:**

- Proactively applies relevant international best practice to own work;
- Overcomes unexpected difficulties and challenges to produce results;
- Works effectively with diverse colleagues in own and other departments;
- Consistently seeks and addresses feedback on own performance;
- Actively supports work improvement and/or organizational change by work or deed
- Good understanding of Development Agencies.
- Business planning, strategy and funding proposal writing.
- Project packaging skills.

Interested parties must forward their applications and enquires to CFO, Mrs. SQ Mntambo, UMDA (uMhlosinga Development Agency), and hand delivered to lot 308 Ebony Crescent, Mtubatuba 3935 or e-mail: [cfo@umda.org.za](mailto:cfo@umda.org.za).

Fax applications will not be accepted. The application must include motivation letter, detailed CV with 3 contactable references and table with projects completed where funding was obtained.

**Closing date** for applications will be **03 October 2016**, (if you have not heard from UMDA within two (3) months of the closing date, please accept that your application was unsuccessful.

UMDA is committed to the principles of Equipment Equity and Equality Employment Opportunities.



16/09/2016

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**MR. MM. NTULI**  
**CHIEF EXECUTIVE OFFICER**

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**DATE**